

# QUARTERLY REPORT



**John Herring, Chairman and CEO,  
A-1 Global Holdings, Inc.**

Have you ever stopped to wonder what happened to the hubcap industry? Or when car manufacturers stopped putting parking brakes on vehicles? Most of us didn't even notice those changes — yet they happened quietly and completely. Who made those decisions, and how did such significant shifts happen without anyone noticing?

It was a shift. The decision-makers made these changes for various reasons — efficiency, cost, and innovation. And it wasn't just the auto industry. Look at Kodak and the camera industry. That shift happened too — slowly, then all at once — driven by technology and evolving market demands.

As I dug into these questions, the answer became clear: **technology**. Advances in materials, design, and manufacturing efficiency drove these changes. The goal? Save time, reduce costs, and streamline production — all while meeting consumer needs. The transformation was quiet but total. We're seeing a similar shift today in the **homebuilding industry**.

Technology is reshaping how homes are built — from off-site construction to the automation of manufacturing and assembly. At the same time, our industry faces a growing challenge: **a severe shortage of skilled labor**.

A recent NAHB article stated, "The skilled labor shortage in the homebuilding sector presents a profound challenge that significantly impacts the production of new homes." Add to the uncertainties of immigration reform, and the outlook becomes even more complex.

An estimated **11.5 to 15 million** undocumented workers currently reside in the U.S., with up to **25% of construction labor** — both in the field and in factories — potentially affected by upcoming policy changes. That kind of shift could cause serious disruption in our labor pipeline.

At A-1, we're not waiting for the wave to hit. We're preparing now — by investing in the very thing that has helped change the auto industry: **technology**.

Our mission remains clear: **Using Technology to Change the Way America Builds Homes™**. At A-1, we see every day as an opportunity to innovate and redefine construction. That's why solutions like EZWALL® Innovative Framing Solution™ are leading the charge — reducing on-site labor, increasing speed, minimizing waste, and delivering predictable results. Simply put, we help you build **five homes with fewer workers** in **less time** than it would take to build **three** the traditional way.

Through our affiliate company, **Whole House Engineering**, we're also leveraging **Building Information Modeling**, known as **BIM**, to modernize the planning process. This includes creating standardized, code-compliant plans

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with pre-integrated EZWALL® and truss systems — helping builders save **\$2,000–\$3,000 per home** in materials alone. Multiply that across 1,000 homes, and the savings — in time, money, and workforce — are substantial.

Looking ahead, **2026 is forecast to be a breakout year** in homebuilding. But unless we address the labor gap and cost escalation now, both builders and suppliers will face increasing pressure.

A-1 is ready to help you **get ahead of that curve** — by building smarter, not just harder. Don't wait for the crunch. Partner with us today and join the leaders redefining the future of construction.

You have a choice: stick with a hubcap-era supplier, or partner with A-1, an industry leader built for what's next. With deep experience, state-of-the-art automation, and the capacity to handle high-volume and complex builds, we are uniquely positioned to serve your evolving needs — without compromising on cost or performance.

To our loyal customers: **Thank you.** We're committed to standing with you — today and when the pressure intensifies.

Let's Build the Future, Together.



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